

# Entrepreneur Seminar:

# INSIGHTS FROM SUCCESSFUL ENTREPRENEURS

Join us to gain insights into the key benefits and rewards of entrepreneurship, from financial success to personal fulfillment from successful entrepreneurs.

March 23rd, 2024



## Kai Hsu

CEO of HotSauce Technologies  
- Fintech industry

“how he started his many entrepreneur journeys after graduation from Emory University.”



## Biren Patel

CEO of Biren Patel Engineering  
- Energy/Power industry

“how he uses analogies in sales and management to communicate complex ideas quickly.”



## C. Meade Sutterfield

Entrepreneur,  
Angel and  
Private Equity Investor

“what differentiates success from failure in building companies that create value.”



## DATE

Saturday, March 23rd, 2024



## TIME

1:30pm - 3:30pm



## LOCATION

Culture Center of TECO  
5377 New Peachtree Rd,  
Chamblee, GA 30341



Please RSVP on

<https://forms.gle/riMaFc8nMropUa4k7>

Or Scan the QR Code



Jimmy Ku

404-520-9370



Event Hosts: TCCGG | GFCBW-ATL | IBM Atlanta QCC | Monte Jade STA-SE | TAP-ATL



## EVENT DETAIL

1:30pm - 1:45pm	Check-in and Networking
1:45pm - 2:00pm	Opening Remarks & Introducing Co-Hosts
2:00pm - 2:25pm	Speaker: Kai Hsu
2:25pm - 2:50pm	Speaker: Biren Patel
2:50pm - 3:15pm	Speaker: C. Meade Sutterfield
3:15pm - 3:30pm	Q & A

## SPEAKER

### Kai Hsu

CEO of HotSauce Technologies  
- Fintec industry



Kai is the Founder and Chief Executive Officer for HSAC, parent company of HotSauce Technologies and CommerceNxt. Through its umbrella companies, HSAC provides a credit card processing clearinghouse platform and various management and automation systems for multiple verticals, including hospitality, retail, fashion, and legal. He is responsible for leading the strategic direction and guiding the growth of HotSauce and CommerceNxt, along with its 4200+ resellers across North America.

Prior to HotSauce, Kai co-founded HIP-Ventures, an early-stage venture capital firm, where he mentored numerous start-up technology companies in multiple industries, including internet security, digital archiving, e-commerce, and satellites. His previous entrepreneurial experience includes 2Suggest (acquired in January 2001 by Citibank) and AEM Technology (acquired in 2003 by UMC in Taiwan).

Kai began his career in corporate finance at Pricewaterhousecoopers, after graduating from Emory University. In the transaction services group, he facilitated multiple M&A transactions ranging from \$120M to \$2.6B.

As a hobby, Kai is also an avid real estate investor, and is a partner in Rooftop Investments, an Atlanta based real estate investment company which owns over 230,000 square feet of commercial properties throughout the Southeast United States.

Kai regularly engages in philanthropic activities, including the CSKHG Hsu Family Foundation he established to provide various need-based support, domestically and internationally.



## SPEAKER

### **Biren Patel**

CEO of Biren Patel Engineering  
- Energy/Power industry



Biren is the founder and CEO of Biren Patel Engineering (BPE), an engineering firm focused on making life simple for their clients and employees. Founded in 2012 as a work-from-home consulting firm for electrical utilities, poorly-named Biren Patel Engineering produces engineering designs for high voltage substations, transmission lines, and solar plants.

Biren received his BS in Electrical Engineering from Ga Tech in 2005, and an MBA from UGA in 2012. He is a licensed Professional Engineer (PE) in 17 states and a certified Project Management Professional (PMP). In 2019, BPE received a partnership investment from Helm Bank and has grown exponentially since, scaling the work-from-home business overseas.

BPE has made the Bulldog 100 list for fastest growing businesses owned by a University of Georgia alumni 7 years running.

Biren lives with his wife Misti and their two kids (7 and 3) in Macon, GA. In his spare time he enjoys pickleball, but isn't very good.



## SPEAKER

### C. Meade Sutterfield

Entrepreneur,  
Angel and private equity investor



Meade is an angel and private equity investor in emerging healthcare and process management SaaS with 37 investments over 30 years. He currently serves on the boards for two venture funds and three companies in which he is an investor.

From 1985-1993 he was concurrently a founder and President of PowerFone Inc and Johnson Communications Corporation, both US regional mobile radio carriers that were merged into the roll-up that created nationwide Nextel Communications. In 1984 he was CEO of AllianceWall, and 1980-1984 was in several positions at Kimberly Clark leading to VP & GM of the Industrial Service Division. Meade launched his career at Scientific-Atlanta with 8 jobs leading to general management in Europe and North America from 1974-1980.

Meade received his BEE from Georgia Tech in 1972 and his MBA from Harvard in 1974, both with honors. He attended Georgia Tech on a football scholarship.

Meade is a past Chair of the Alumni Association of the Georgia Institute of Technology. He currently serves on the Institute's Foundation Board, the Advisory Boards for the Electrical Engineering School and the Flashpoint at Georgia Tech Incubator. He was also President of the Harvard Business School (Alumni) Club of Atlanta in 1985. He is the Chair of the Sandy Springs Arts Foundation, which supports public schools and grassroots arts within the city.

He is a past Chair of the Society of International Business Fellows (SIBF) and a Past Chair of the Global Network Foundation (GNF) of SIBF. In 2002, he was one of the founders of the Central Eurasia Leadership Alliance (CELA) and has participated in all 16 academies and attended almost every reunion, resulting in travel to every country in the region. He was also extensively involved in the founding of the related Middle East Leadership Academy (MELA) and the Southeast Asia Leadership Academy (SEALA) and has served many times facilitator.

He is married to Susan. They have four married children and ten grandchildren ranging from 2-19 years. Meade is passionate about his family, tennis and helping people recognize and develop their talent to better themselves and others.